Follow-up Email to Clarify Buyer's Needs

Here, with a brief query, is [Your name]. Hello [Prospect]

Once again, I appreciate you taking the time to talk to me about buying a house on [discussion date]. I'm positive I can direct you toward someone you'll adore. I need your assistance answering a few questions to send you the appropriate listings.

[Clarification for the buyer] [Clarification for the buyer]

I appreciate you taking the time to respond. It will enable me to focus my search. Please get in touch with me if you need any more information about your ideal house.

Regards,

(Your name)